2023 MARKETING STRATEGY



Easy Step-By Step Guide

(Without buying a pink hoodie)

Today I'm going to show you how to:



Set up a GREAT landing page



Drive FREE traffic to your landing page



Convert your traffic into EASY leads

Yup...we're going all out on this one

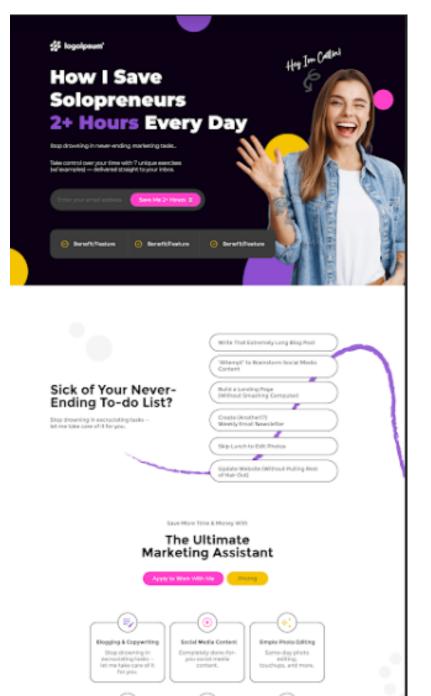


Save Your \$\$\$ I'm giving away everything...

Step 1

Create A GREAT Landing Page

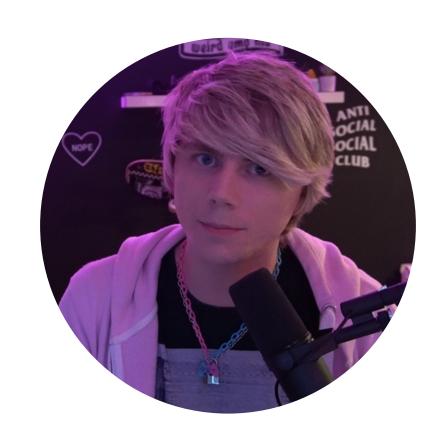
Like these we've done for clients...

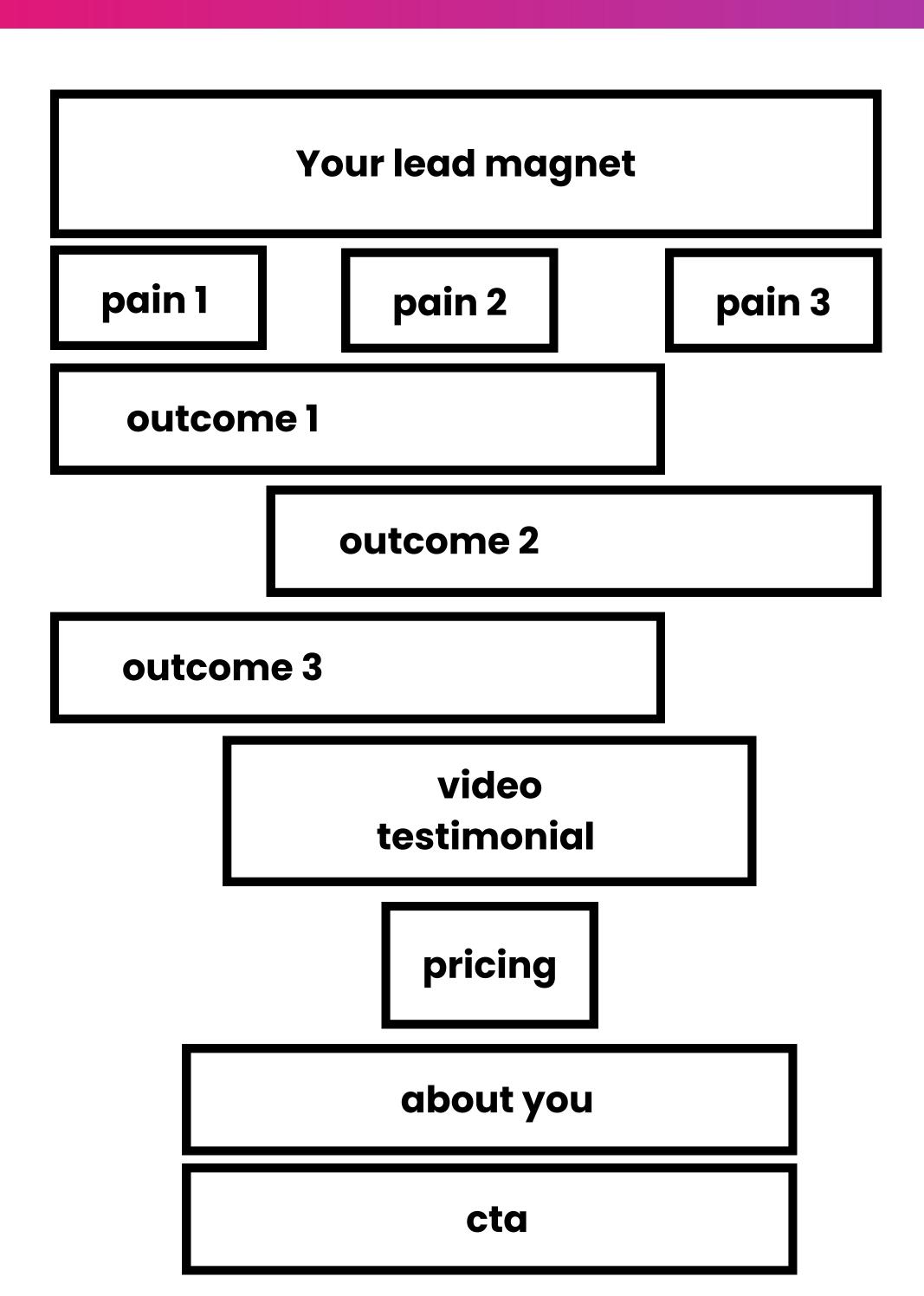






HOW? By following my wireframe of course...





Let me walk you through it...



Create A Lead Magnet

A guide, series of videos, 30-day challenge. Something you give away for free, that fixes a problem for your client.



Launch your LinkedIn Growth with 13 Hooks for any niche... Your guide to writing irresistible LinkedIn hooks. It worked for me. It's working for my clients. It can work for you, too. Get My Free Hooks Guide

Write a powerful post every day on LinkedIn

Sign up now for 30 days of training and templates

- 30+ proven templates
- Write with paceFirst 7 days free

nail Address

Talk About What You Fix

Using pain points. Here's an example from a recent client

Hiring The Wrong Candidate is Expensive

Hiring the wrong person can waste time, money, and damage your teams morale. We help you get it right the first time.



Low-Performers

Candidates that simply can't do what's needed for the job.



Bad Culture Fits

Candidates who are a bad fit for your team/culture.



New-Hire Quitters

Candidates who end up leaving right after they join.

Show & Tell

Paint a picture of what working with you looks like. Here's one we did for a client...

Save 3-4 Hours of Time Every Single Day

I'LL WORK WITH YOU TO ESTABLISH PROVEN
PRODUCTIVITY STRATEGIES THAT HELP YOU SAVE
HOURS OF YOUR TIME EACH DAY.

- Reduce stress & overwhelm
- Elimate needless distractions
- · Focus on what matters

MORE INFO





Make Your Personality Your Competitive Edge

I'LL HELP YOU USE YOUR AUTHENTIC PERSONALITY AS A BUSINESS ADVANTAGE. EARNING YOU MORE BY LEANING INTO WHAT MAKES YOU UNIQUE.

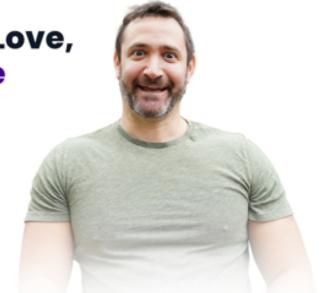
- Lean into your personality
- · Stop masking your true self
- Monitize what makes you unique

MORE INFO

Do More of What You Love, Less of What You Hate

OVERHWLMED WITH TASKS YOU HATE DOING? I'LL HELP YOU FOCUS ON WHAT YOU LOVE AND CUT OUT WHAT YOU DREAD. MAKING WORK MORE ENJOYABLE AND REWORDING.

- Stop dreading work
- Rediscover your drive
- Earn more by doing less



Get A Video Testimonial

Written reviews don't carry the same weight anymore.

REAL RESULTS For Ambitious Trainers



Zack at Rebel Websites has a brilliantly creative mind and an acute understanding of how to design sites that attract consumers. If you need a website or a strategy then I can't recommend him enough. He is worth his premium fees.



🚯 Benjamin D The UKs Most Hated Sales Trainer

Show Your Prices

make sure you're attracting the right clients by showing your price

3 POSTS PER WEEK

(12/15 PER MONTH)

£2,450

- Profile audit
- 1 hour monthly consultation
- Engagement strategy month
- LinkedIn strategy
- Slack channel
- SHIELD analytics
- Taplio account
- Monthly analytics report
- Transcription of calls

APPLY NOW

5 POSTS PER WEEK

(20/25 PER MONTH)

£2,950

- Profile audit
- 1 hour monthly consultation
- Engagement strategy month
- LinkedIn strategy
- Slack channel
- SHIELD analytics
- Taplio account
- Monthly analytics report
- Transcription of calls

APPLY NOW

Post Not SPONSORED
BY Matt Barker



Show Your Personality

Talk about your story, your journey, who you are. Like this...

I quit my job to grow my LinkedIn

In October 2021 I gave up my 10 year career in marketing. Three months later I began writing on LinkedIn.

In 6 months I gained 2.5 millions views, 11k followers and over 130 inbound leads. I've developed a content framework that delivers consistent high quality engagement.

APPLY TO WORK WITH ME





Show Your CTA

Be upfront about your style and who you work with in your last call to action.

DON'T HIRE ME!

I'm the nuclear option for improving sales performance.

For a brief, blunt conversation about who's really in control of your sales process (spoiler: it's probably the prospect), get in touch.

BOOK A CONSULT CALL

STEAL this structure for a landing page that will sell

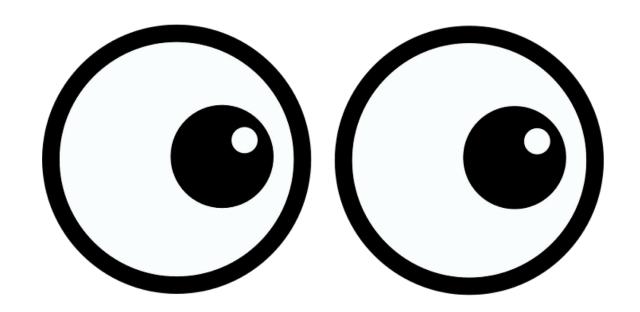


NOW...Let's get some traffic

Step 2

Get FREE Traffic To Your Landing Page

Now you've got a great landing page you need more eyeballs on it...



DON'T



Invest \$\$\$ in Ads or PPC



Make cringe TikTok dance vids



Waste time at "networking events"



Boost that Facebook post

INSTEAD

I'm going to show you 3 ways You can drive FREE TRAFFIC



(With a cheat-sheet)

Option 1

LinkedIn

Follow my daily routine here:

- Post every day at the same time
- Comment on 20+ posts (30min before my post)
- Send 30+ connection requests to my ideal clients
- Comment on 20+ posts (30min after my post)
- Reply to all my comments
- Add hashtags to post 24 hours later

Option 2

Write Blog/Guides

Follow my weekly routine here:



Ask my clients what problems they are having.



Make a list of questions. Like this...

- How do I create a good landing page
- Why am I getting lots of traffic but no sales
- What is the best website builder



Write detailed step-by-step guides and post them on my landing page.



Get found on the web for people searching these questions.

Option 3

Get on YouTube

Follow my Monthly routine here:



Search questions people are asking about websites and landing pages



Make a list of questions. Like this...

- What is a lead magnet
- Wordpress Vs Webflow
- Best Ecommerce website builder



Record long-form video content answering these questions



Get found on the web for people searching these questions.

Step 3

Convert Your Traffic

Follow my Rules to convert your traffic

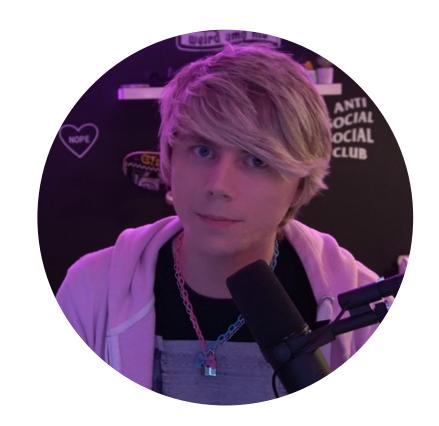


RULE 1

Only Have 1CTA

Only have I CTA on your landing page. Here are some examples:

- Apply to work with us
- Book a call
- See pricing



BONUS TIP: NEVER USE THE WORD FREE

RULE 2

Write Email Shoots

Your lead magnet is getting subscribers so write every week solving a new problem for your audience.



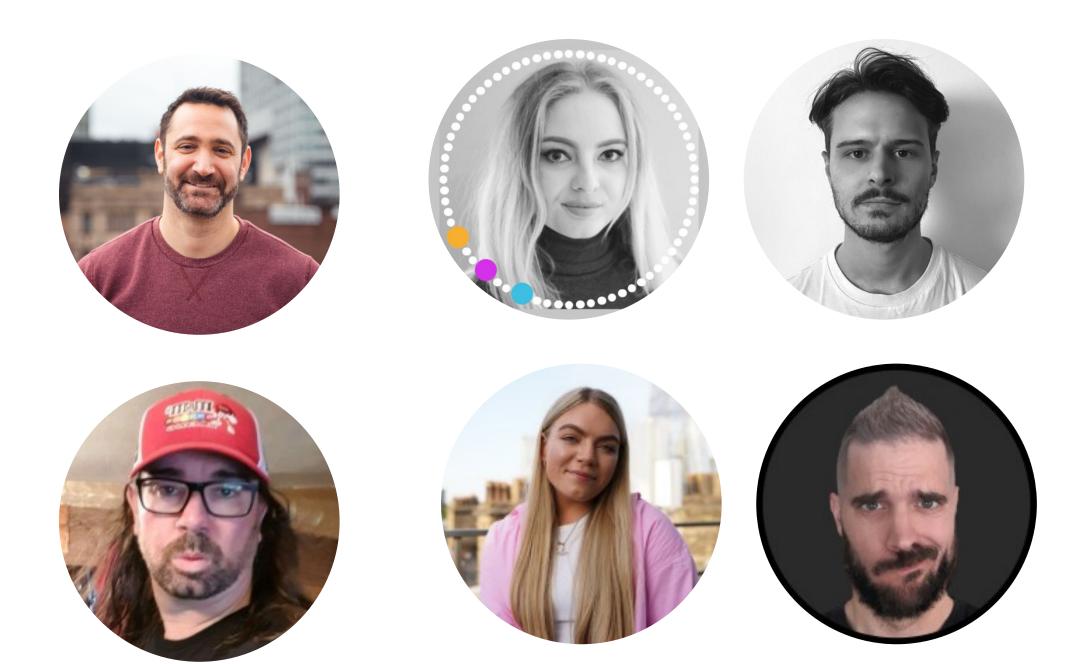
RULE 3

Keep Going...

It took me 6 months to convert my first client. The biggest mistake you'll make is stopping...



Special thanks to all my clients featured in this PDF carousel



REBEL WEBSITES

Want More Tips Like These?

Follow for tips on how to build a selling machine and other random bullsh*t.

Or don't. I'm just a crazy emo boy with a pink hoodie...

